# **COVER SHEET**

1 6 0 9 6 8

S.E.C. Identification No.

				PEPSI-COLA PRODUCTS PHILIPP	INES, INC.
				(Company's Full Name)	
				Km. 29 National Road, Tunasan, Munti	nlupa City
				(Business Address: No. Street City/Town/Prov	vince)
				Imran Moid	(632) 887-37-74
				Contact Person	Company Telephone Number
0	6	3	0	SEC Form 17-Q	Last Friday of May
Мо			ay	Month Date	ORM TYPE
C	alenda	r Yea	r		Annual Meeting Secondary
Lice	ense Ty	pe, If	Appli	cable	Secondary
С	FI	D			
Dep	ot. Requ	<u>iiring</u>	this [		ded Article Number/Section
				Total Amount of Borrowings	
	al No. o eign	of Stoo	ckhol	Php3.9Billion	Domestic
				To be accomplished by SEC Personnel co	ncerned
		File N	umbe	r LCU	
	D	ocum	ent I.I	D. Cashier	_

Remarks = pls. Use black ink for scanning purposes

### SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended <u>June 30, 2015</u>	
2. Commission identification number <u>0000160968</u>	3. BIR Tax Identification No <u><b>000-168-541</b></u>
4. Exact name of issuer as specified in its charter: <b>PE</b> I	PSI-COLA PRODUCTS PHILIPPINES, INC.
5. Province, country or other jurisdiction of incorpora	ation or organization: Philippines
6. Industry Classification Code:	(SEC Use Only)
7. Address of issuer's principal office and Postal Coc Km. 29 National Road, Tunasan, Muntinlupa	
8. Issuer's telephone number, including area code: (6)	<u>32) 887-37-74</u>
9. Former name, former address and former fisca applicable	al year, if changed since last report: not
10. Securities registered pursuant to Sections 8 and RSA	12 of the Code, or Sections 4 and 8 of the
Title of Each Class  Common Shares of Stock	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding 3,693,772,279
11. Are any or all of the securities listed on a Stock F	exchange?
Yes [X] No [ ]	
Stock Exchange: Philippine Stock Exchange Securities Listed: Common Shares of Stock	
12. Indicate by check mark whether the registrant:	
Sections 26 and 141 of the Corporation C	by Section 17 of the Code and SRC Rule 17 A and RSA Rule 11(a)-1 thereunder, and Code of the Philippines, during the preceding period the registrant was required to file such
Yes [X] No [ ]	
(b) has been subject to such filing	requirements for the past ninety (90) days.
Yes [X] No [ ]	

#### **Part 1 – Financial Information**

**Item 1. Financial Statements.** 

# PEPSI-COLA PRODUCTS PHILIPPINES, INC.

# CONDENSED INTERIM STATEMENTS OF FINANCIAL POSITION

(Amounts in Thousands)

		June 30	December 31
		2015	2014
	Note	(Unaudited)	(Audited)
ASSETS			
Current Assets			
Cash	11	P358,204	P645,381
Receivables - net	9, 11	1,804,069	1,681,045
Inventories		1,584,382	1,792,885
Due from related parties	8, 11	610,636	615,485
Prepaid expenses and other current assets		201,397	154,750
<b>Total Current Assets</b>		4,558,688	4,889,546
Noncurrent Assets			
Investments in associates		555,871	548,354
Bottles and cases - net		4,847,142	4,480,282
Property, plant and equipment - net	6	9,339,129	8,630,746
Deferred tax assets - net		106,774	99,935
Other noncurrent assets		207,809	187,696
<b>Total Noncurrent Assets</b>		15,056,725	13,947,013
		P19,615,413	P18,836,559
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts payable and accrued expenses	9, 11	P5,504,448	P5,304,047
Short-term debt	11	950,000	800,000
Current portion of long-term debt		346,851	99,906
Income tax payable		146,410	99,574
<b>Total Current Liabilities</b>		6,947,709	6,303,527
Noncurrent Liabilities			
Long-term debt - net of current portion	11	2,642,757	2,888,410
Deferred tax liabilities - net		964,475	892,181
Other noncurrent liabilities		768,258	776,755
Total Noncurrent Liabilities		4,375,490	4,557,346
Total Liabilities		11,323,199	10,860,873
-			

Forward

	Note	June 30 2015 (Unaudited)	December 31 2014 (Audited)
Equity Share capital Remeasurement losses on net defined benefit liability	7	P1,751,435 (276,443)	P1,751,435 (276,443)
Retained earnings		6,817,222	6,500,694
Total Equity		8,292,214	7,975,686
		P19,615,413	P18,836,559

# PEPSI-COLA PRODUCTS PHILIPPINES, INC.

# CONDENSED INTERIM STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Amounts in Thousands, Except Per Share Data)

		For The S	ix Months Ended June 30	For The Three	Months Ended June 30
	Note	2015 (Unaudited)	2014 (Unaudited)	2015 (Unaudited)	2014 (Unaudited)
GROSS SALES		P16,026,996	P14,725,152	P8,710,900	P8,278,310
Less sales returns and discounts		2,387,138	2,214,678	1,330,919	1,255,595
NET SALES		13,639,858	12,510,474	7,379,981	7,022,715
COST OF GOODS SOLD		10,228,600	9,397,984	5,546,666	5,201,954
GROSS PROFIT		3,411,258	3,112,490	1,833,315	1,820,761
OPERATING EXPENSES		2,612,014	2,435,452	1,329,012	1,332,614
PROFIT FROM OPERATIONS		799,244	677,038	504,303	488,147
NET FINANCE AND OTHER INCOME		4,440	6,275	22,708	3,311
PROFIT BEFORE TAX		803,684	683,313	527,011	491,458
INCOME TAX EXPENSE		243,367	202,870	158,683	147,060
PROFIT		560,317	480,443	368,328	344,398
OTHER COMPREHENSIVE LOSS					
Remeasurements of the net defined benefit liability - net of deferred tax		-	(1,292)	-	(885)
TOTAL COMPREHENSIVE INCOME		P560,317	P479,151	P368,328	P343,513
Basic/Diluted Earnings Per Share	5	P0.15	P0.13	P0.10	P0.09

# PEPSI-COLA PRODUCTS PHILIPPINES, INC.

# CONDENSED INTERIM STATEMENTS OF CHANGES IN EQUITY (Amounts in Thousands, Except Per Share Data)

(Unaudited)

# For The Six Months Ended June 30

		Share Capital				
	Capital Stock (see Note 7)	Additional Paid-In Capital	Total	Remeasurement Losses on Net Defined Benefit Liability	Retained Earnings	Total Equity
As at January 1, 2015	P554,066	P1,197,369	P1,751,435	(P276,443)	P6,500,694	P7,975,686
Total comprehensive income Profit Transaction with owners directly	-	-	-	-	560,317	560,317
recorded in equity Cash dividends during the year	-	-	-	-	(243,789)	(243,789)
As at June 30, 2015	P554,066	P1,197,369	P1,751,435	(P276,443)	P6,817,222	P8,292,214
As at January 1, 2014	P554,066	P1,197,369	P1,751,435	(P215,026)	P5,689,750	P7,226,159
Total comprehensive income Profit Other comprehensive loss	-	- -	- -	- (1,292)	480,443	480,443 (1,292)
Total comprehensive income	-	-	-	(1,292)	480,443	479,151
As at June 30, 2014	P554,066	P1,197,369	P1,751,435	(P216,318)	P6,170,193	P7,705,310

# PEPSI-COLA PRODUCTS PHILIPPINES, INC. CONDENSED INTERIM STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

#### **For The Six Months Ended June 30**

		<u> </u>	enaea June 30
		2015	2014
	Note		udited)
CASH FLOWS FROM OPERATING			
ACTIVITIES			
Profit before tax		P803,684	P683,313
Adjustments for:			,-
Depreciation and amortization		1,074,053	911,936
Interest expense		74,240	47,006
Retirement cost		45,023	45,023
Allowance for probable losses in values of		- )	- ,
bottles and cases, machinery and equipment,			
impairment losses, inventory obsolescence			
and others - net		22,036	17,591
Loss on sale of property and equipment		9,392	1,126
Equity in net earnings of associates		(7,517)	(7,180)
Interest income		(2,074)	(2,678)
Operating profit before working capital changes		2,018,837	1,696,137
Changes in operating assets and liabilities:		, ,	
Decrease (increase) in:			
Receivables		(139,693)	(143,030)
Inventories		193,300	(87,438)
Due from related parties		4,849	5,107
Prepaid expenses and other current assets		(50,739)	(932)
Increase in accounts payable and accrued			
expenses		182,138	98,827
Cash generated from operations		2,208,692	1,568,671
Interest received		2,074	2,682
Income taxes paid		(126,948)	_
Retirement benefits directly paid by the Company		(23,104)	(23,924)
Contribution to plan assets		(20,000)	(20,000)
Net cash provided by operating activities		2,040,714	1,527,429
CASH FLOWS FROM INVESTING ACTIVITIE	ES		
Proceeds from disposals of property and			
equipment		4,355	3,096
Additions to:			
Property, plant and equipment	6	(1,222,907)	(1,439,878)
Bottles and cases		(932,238)	(792,527)
Increase in other noncurrent assets		(18,211)	(73,394)
Net cash used in investing activities		(2,169,001)	(2,302,703)

Forward

### For The Six Months Ended June 30

		1	inaea June 50
		2015	2014
	Note	(Una	audited)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from availments of:			
Short-term debt		P2,300,000	P1,900,000
Long-term debt		-	1,000,000
Repayments of short-term debt		(2,150,000)	(2,000,000)
Debt issuance cost		-	(5,000)
Cash dividends paid		(243,789)	-
Interest paid		(65,101)	(76,247)
Net cash provided by (used in) financing activities		(158,890)	818,753
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(287,177)	43,479
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		645,381	383,043
CASH AND CASH EQUIVALENTS AT END OF PERIOD	11	P358,204	P426,522

#### PEPSI-COLA PRODUCTS PHILIPPINES, INC.

#### NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

(Amounts in Thousands, Except per Share Data, Number of Shares And When Otherwise Stated)

#### 1. Reporting Entity

Pepsi-Cola Products Philippines, Inc. (the "Company") was incorporated as a stock corporation in the Philippines on March 8, 1989 with a corporate life of 50 years, primarily to engage in manufacturing, sales and distribution of carbonated soft-drinks (CSD), non-carbonated beverages (NCB) and confectionery products to retail, wholesale, restaurants and bar trades. The registered office address and principal place of business of the Company is at Km. 29, National Road, Tunasan, Muntinlupa City.

On May 16, 2014 and May 30, 2014, the Company's Board of Directors (BOD) and Stockholders approved (on the respective dates) the amendments to the Article of Incorporation, particularly on its primary purpose to engage in, operate conduct and maintain the business of manufacturing, importing, buying, selling, handling, distributing, trading or otherwise dealing in, at wholesale and (to the extent allowed by law) retail, food and food products, snacks, confectionery drinks and other beverages in bottles, cans and other containers or dispensers and other related goods of whatever nature, and any and all materials, suppliers and other goods used or employed in or related to the manufacture of such finished products as well as the amendment of the Company's principal office address. The said amendments were approved by the Securities and Exchange Commission (SEC) on August 27, 2014.

The Company is listed in the Philippine Stock Exchange (PSE) and has been included in the PSE composite index since February 1, 2008. Lotte Chilsung Beverage Co., Ltd., with a 38.88% stake in the Company, is the largest shareholder of the Company. Quaker Global Investments B.V. is the other major shareholder with a 25.00% stake. Lotte Chilsung Beverage Co., Ltd. was organized under the laws of South Korea. Quaker Global Investments B.V. was organized under the laws of the Netherlands.

#### 2. Basis of Preparation

#### Statement of Compliance

These condensed interim financial information have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. These condensed interim financial information do not include all of the information required for a complete set of financial statements and should be read in conjunction with the annual financial statements of the Company as at December 31, 2014.

### **Basis of Measurement**

These condensed interim financial information have been prepared on a historical cost basis, except for the net-defined benefit liability (included as part of "Other noncurrent liabilities" account in the condensed interim statements of financial position) which is measured at the present value of the defined benefit obligation less fair value of plan assets.

#### Functional and Presentation Currency

These condensed interim financial information are presented in Philippine peso, which is the Company's functional currency. All amounts have been rounded-off to the nearest thousands, except per share data and when otherwise indicated.

#### Use of Judgments and Estimates

The preparation of the condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgments and estimates made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the annual financial statements.

During the six months ended June 30, 2015, management reassessed its estimates in respect of the following:

Estimating Allowance for Impairment Losses on Receivables

As at June 30, 2015 and December 31, 2014, allowance for impairment losses on receivables amounted to P180.2 million and P163.6 million, respectively.

Estimating Net Realizable Value of Inventories

As at June 30, 2015 and December 31, 2014, inventories amounted to P1.584 billion and P1.793 billion, respectively.

#### 3. Significant Accounting Policies

The significant accounting policies adopted in the preparation of the condensed interim financial information are consistent with those followed in the preparation of the annual financial statements.

#### Changes in Accounting Policies

The following amendments to standards are effective for the six months ended June 30, 2015, and have been applied in preparing these condensed interim financial information. The adoption of these amendments to standards did not have any significant impact on the Company's condensed interim financial information:

- Defined Benefit Plans: Employee Contributions (Amendments to PAS 19). The amendments apply to contributions from employees or third parties to defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary.
- Annual Improvements to PFRSs: 2010 2012 and 2011 2013 Cycles Amendments were made to a total of nine standards, with changes made to the standards on business combinations and fair value measurement in both cycles. Most amendments will apply prospectively for annual periods beginning on or after July 1, 2014. Earlier application is permitted, in which case the related consequential amendments to other PFRSs would also apply. The following are the said improvements or amendments to PFRSs, none of which has a significant effect on the financial statements of the Company:
  - Disclosures on the aggregation of operating segments (Amendment to PFRS 8).
     PFRS 8, Operating Segments has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. The disclosures include: a brief description of the operating segments that have been aggregated; and the economic indicators that have been assessed in determining that the operating segments share similar economic characteristics. In addition, this amendment clarifies that a reconciliation of the total of the reportable segments'

assets to the entity's assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.

• Definition of 'related party' (Amendment to PAS 24). The definition of a 'related party' is extended to include a management entity that provides key management personnel (KMP) services to the reporting entity, either directly or through a group entity. For related party transactions that arise when KMP services are provided to a reporting entity, the reporting entity is required to separately disclose the amounts that it has recognized as an expense for those services that are provided by a management entity; however, it is not required to 'look through' the management entity and disclose compensation paid by the management entity to the individuals providing the KMP services. The reporting entity will also need to disclose other transactions with the management entity under the existing disclosure requirements of PAS 24, Related Party Disclosures - e.g. loans.

#### New Standards and Amendments to Standards Not Yet Adopted

The new standards and amendments to standards discussed below is effective for annual periods beginning after January 1, 2015, and have not been applied in preparing these condensed interim financial information.

To be Adopted on January 1, 2016

- Equity Method in Separate Financial Statements (Amendments to PAS 27). The amendments allow the use of the equity method in separate financial statements, and apply to the accounting not only for associates and joint ventures, but also for subsidiaries. The amendments apply retrospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted.
- Annual Improvements to PFRSs 2012 2014 Cycle. This cycle of improvements contains amendments to four standards, none of which are expected to have significant impact on the Company's financial statements. The amendments are effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.
  - Offsetting disclosures in condensed interim financial statements (Amendment to PFRS 7). PFRS 7 is also amended to clarify that the additional disclosures required by Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to PFRS 7) are not specifically required for inclusion in condensed interim financial statements for all interim periods; however, they are required if the general requirements of PAS 34, Interim Financial Reporting require their inclusion.

The amendment to PFRS 7 is applied retrospectively, in accordance with PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors.* 

• Disclosure of information "elsewhere in the interim financial report' (Amendment to PAS 34). PAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements, may be disclosed "elsewhere in the interim financial report" - i.e. incorporated by cross-reference from the interim financial statements to another part of the interim financial report (e.g. management commentary or risk report). The interim financial report is incomplete if the interim financial statements and any disclosure incorporated by cross-reference are not made available to users of the interim financial statements on the same terms and at the same time.

The amendment to PAS 34 is applied retrospectively, in accordance with PAS 8.

To be Adopted on January 1, 2018

■ PFRS 9, Financial Instruments (2014). PFRS 9 (2014) replaces PAS 39, Financial Instruments: Recognition and Measurement, and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements published in 2013. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The new standard is to be applied retrospectively for annual periods beginning on or after January 1, 2018 with early adoption permitted.

The Company has decided not to early adopt PFRS 9 (2014) for its 2015 financial reporting. Based on management's review, the new standard will potentially have an impact on the classification of its financial assets, but will have no significant impact on the measurement of its outstanding financial assets and financial liabilities.

#### 4. Seasonality of Operations

The Company's sales are subject to seasonality. Sales are generally higher in the hot, dry months from March through June and lower during the wetter monsoon months of July through October. While these factors lead to a natural seasonality on the Company's sales, unseasonable weather could also significantly affect sales and profitability compared to previous comparable periods. Higher sales are likewise experienced around the Christmas/New Year holiday period in late December through early January. Consequently, the Company's operating results may fluctuate. In addition, the Company's results may be affected by unforeseen circumstances, such as production interruptions. Due to these fluctuations, comparisons of sales and operating results between periods within a single year, or between different periods in different financial years, are not necessarily meaningful and should not be relied on as indicators of the Company's performance.

#### 5. Basic/Diluted Earnings Per Share (EPS)

Basic EPS is computed as follows:

	For The Six Month	ns Ended June 30
	2015	2014
	(Unaudited)	
Profit (a)	P560,317	P480,443
Issued shares at the beginning of		
the year/weighted average number		
of shares outstanding (b)	3,693,772,279	3,693,772,279
Basic/Diluted EPS (a/b)	P0.15	P0.13

As at June 30, 2015 and 2014, the Company has no dilutive equity instruments.

#### 6. Property, Plant and Equipment

The movements in this account are as follows:

	Machinery	Buildings and	Furniture		
	and Other	Leasehold	and	Construction	
	Equipment	Improvements	Fixtures	in Progress	Total
Gross carrying amount					
December 31, 2014 (Audited)	P12,956,177	P2,496,252	P42,094	P824,723	P16,319,246
Additions	302,592	108,181	1,309	810,825	1,222,907
Disposals	(117,828)	(10,432)	(1,560)	-	(129,820)
Transfers/reclassifications	160,595	(11,394)	324	(149,525)	-
June 30, 2015 (Unaudited)	13,301,536	2,582,607	42,167	1,486,023	17,412,333
Accumulated depreciation and amortization					
December 31, 2014 (Audited)	6,978,500	680,356	29,644	-	7,688,500
Depreciation and amortization	458,485	41,069	1,223	-	500,777
Disposals	(105,878)	(8,617)	(1,578)	-	(116,073)
Transfers/reclassifications	256	(256)	- '	-	<u> </u>
June 30, 2015 (Unaudited)	7,331,363	712,552	29,289	-	8,073,204
Carrying Amount					
December 31, 2014 (Audited)	P5,977,677	P1,815,896	P12,450	P824,723	P8,630,746
June 30, 2015 (Unaudited)	P5,970,173	P1,870,055	P12,878	P1,486,023	P9,339,129

No impairment indicators exist on the Company's property, plant and equipment as at June 30, 2015 and December 31, 2014.

The Company has ongoing corporate expansion projects or programs approved by the Board of Directors (BOD). As result of this expansion program, the Company spent for property, plant and equipment as well, as bottles and shells, amounting to P2.155 billion as at and for the six months ended June 30, 2015.

#### 7. Equity

#### Share Capital

This account consists of:

	June 30, 2014 (Unaudited) Shares Amount		December 3 (Audite	*
			Shares	Amount
Authorized - P0.15 par value per share	5,000,000,000	P750,000	5,000,000,000	P750,000
Issued, fully paid and outstanding balance at beginning/end of period	3,693,772,279	P554,066	3,693,772,279	P554,066

#### Capital Management

The Company's objectives when managing capital are to increase the value of shareholders' investment and maintain reasonable growth by applying free cash flow to selective investments that would further the Company's product and geographic diversification. The Company sets strategies with the objective of establishing a versatile and resourceful financial management and capital structure.

The Chief Financial Officer has overall responsibility for the monitoring of capital in proportion to risk. Profiles for capital ratios are set in the light of changes in the Company's external environment and the risks underlying the Company's business operations and industry.

The Company maintains its use of capital structure using a debt-to-equity ratio which is gross debt divided by equity. The Company includes within gross debt all interest-bearing loans and borrowings, while the Company defines equity as total equity shown in the condensed interim statements of financial position.

There were no changes in the Company's approach to capital management during the year. The Company is subject to debt covenants relating to its long-term debt (see Note 11).

The Company's bank debt to equity ratio as at reporting dates is as follows:

	<b>June 30, 2014</b>	December 31, 2014
	(Unaudited)	(Audited)
(a) Debt*	P3,939,608	P3,788,316
(b) Total equity	P8,292,214	P7,975,686
Bank debt to equity ratio (a/b)	0.48:1	0.47:1

<sup>\*</sup> Pertains to bank debts

#### Dividend declaration

The Company's BOD approved the declaration of cash dividends amounting to P243.8 million or P0.066 per share on April 27, 2015 to all stockholders on record as of May 12, 2015 and was paid on June 5, 2015.

#### 8. Related Party Transactions

Related party relationship exists when one party has ability to control, directly or indirectly, through one or more intermediaries, the other party or exercise significant influence over the other party in making the financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprises, or between and/or among the reporting enterprises and their key management personnel, directors, or its shareholders.

Related party transactions are shown under the appropriate accounts in the condensed interim financial information as at and for the period ended June 30, 2015 and 2014 are as follows:

	Nature of			Amount of Transactions	Outstanding balance of Due from Related	T	G W
Category	Transactio	n Note		for the Period	Parties	Terms	Conditions
Stockholder*	Purchases	8a	<b>2015</b> 2014	<b>P14,003</b> P4,845	P -	<b>30 days</b> 30 days	-
Associates	Advances	8b, 8c	2015	3,434	610,636	Collectible on demand	Unsecured; no impairment
			2014	6,165	621,081	Collectible on demand	Unsecured; no impairment
	Various	8b	2015	11,481	-	Collectible on demand Collectible	-
			2014	14,878	-	on demand	-
			2015		P610,636		
			2014		P621,081		

<sup>\*</sup> Entity with significant influence over the Company

The above outstanding balances of due from related parties are unsecured and expected to be settled in cash.

The Company has significant related party transactions which are summarized as follows:

- a. The Company purchased finished goods from Lotte Chilsung Beverage Co. Ltd., a major stockholder. Total purchases for each of the six months ended June 30, 2015 and 2014 amounted to P14.0 million and P4.8 million, respectively.
- b. The Company leases parcels of land where some of its bottling plants are located. Lease expenses recognized amounted to P13.0 million for the six months ended June 30, 2015 and 2014, respectively. The Company has advances to Nadeco Realty Corporation (NRC) amounting to P38.0 million, which bear interest at a fixed rate of 10% per annum and which are unsecured and payable on demand. The related interest income amounted to P1.9 million each for the six months ended June 30, 2015 and 2014. The Company also has outstanding net receivables from NRC amounting to P568.8 million and P573.7 million as at June 30, 2015 and December 31, 2014, respectively, which are unsecured and payable on demand. The advances and receivables are included under "Due from related parties" account in the condensed interim statements of financial position.
- c. The Company has outstanding working capital advances to Nadeco Holdings Corporation, an associate, amounting to P3.8 million as at June 30, 2015 and December 31, 2014 and which are unsecured, noninterest-bearing and payable on demand. The advances are included under "Due from related parties" account in the condensed interim statements of financial position.

#### 9. Significant Agreements

The Company has exclusive bottling agreement and other transactions which are summarized below:

- The Company has Exclusive Bottling Agreements with PepsiCo, Inc. ("PepsiCo"), the ultimate parent of Quaker Global Investments B.V, a shareholder, up to year 2017 and Pepsi Lipton International Limited ("Pepsi Lipton"), a joint venture of PepsiCo and Unilever N.V., up to year 2017 (as renewed). Under the agreements, the Company is authorized to bottle, sell and distribute PepsiCo and Pepsi Lipton beverage products in the Philippines. In addition, PepsiCo and Pepsi Lipton shall supply the Company with the main raw materials (concentrates) in the production of these beverage products and share in the funding of certain marketing programs. The agreements may be renewed by mutual agreement between the parties. Under the agreements, PepsiCo and Pepsi Lipton have the right to terminate the contracts under certain conditions, including failure to comply with terms and conditions of the agreement subject to written notice and rectification period, change of ownership control of the Company, change of ownership control of an entity which controls the Company, discontinuance of bottling beverages for 30 consecutive days, occurrence of certain events leading to the Company's insolvency or bankruptcy, change in management and control of the business, among others. Purchases made from PepsiCo is made thru Pepsi-Cola Far East Trade Development Co., Inc. (PCFET), a company incorporated under Philippines laws. Total net purchases from PCFET amounted to P2.5 billion and P2.2 billion for the six months ended June 30, 2015 and 2014, respectively. The Company's outstanding payable to PCFET (included under "Accounts payable and accrued expenses" account in the condensed interim statements of financial position) amounted to P330.6 million and P304.7 million as at June 30, 2015 and December 31, 2014, respectively. Total purchases from Pepsi Lipton amounted to P74.70 million and P16.31 million for each of the six months ended June 30, 2015 and 2014, respectively. The Company's outstanding payable to Pepsi Lipton (included under "Accounts payable and accrued expenses" account in the statements of financial position) amounted to P38.4 million and nil as at June 30, 2015 and December 31, 2014, respectively.
- b. The Company has cooperative advertising and marketing programs with PepsiCo and Pepsi Lipton thru PCFET that sets forth the agreed advertising and marketing activities and participation arrangement during the years covered by the bottling agreements. In certain instances, the Company pays for the said expenses and claims reimbursements from PepsiCo thru PCFET. The Company incurred marketing expenses amounting to P397.6 million and P336.1 million for the six months ended June 30, 2015 and 2014, respectively. The Company's outstanding receivable from PCFET included under "Receivables" account in the condensed interim statements of financial position, which are unsecured and are payable on demand, amounted to P241.4 million and P198.8 million as at June 30, 2015 and December 31, 2014, respectively.
- c. On April 11, 2007, the Company entered into a Performance Agreement with PepsiCo to meet certain marketing and investment levels from 2007 to 2017, as required by the bottling agreement with PepsiCo. The agreement requires the Company to: (1) spend a specified percentage with a minimum amount for the beverage products; (2) make certain investments based on a minimum percentage of the Company's sales to expand the Company's manufacturing capacity; (3) invest in a minimum number of coolers per year to support distribution expansion; and (4) expand the Company's distribution capabilities in terms of the number of active routes, the number of new routes and the number of trucks used for distribution support.

#### **10. Segment Information**

As discussed in Note 1 to the condensed interim financial information, the Company is engaged in the manufacture, sales and distribution of CSD and NCB. The Company's main products under its CSD category include brands Pepsi-Cola, 7Up, Mountain Dew, Mirinda, and Mug. The NCB brand category includes Gatorade, Tropicana/Twister, Lipton, Sting energy drink, Propel fitness water, Milkis and Let's be Coffee. The Company operates under two (2) reportable operating segments, the CSD and NCB categories. These categories are managed separately because they require different technology and marketing strategy. Analysis of financial information by operating segment is as follows:

	For the Six Months Ended June 30							
	~ · · · ·	C 8/ TO 1 1		bonated	<i>a</i> ,			
	Carbonated			rages	Comb			
(In Millions)	2015 (Unaudited)	2014 (Unaudited)	2015 (Unaudited)		2015 (Unaudited)	2014 (Unaudited)		
	(Cinadarca)	(Chadantea)	(Cildudited)	(Chadanca)	(Chadarea)	(Chadanea)		
Net Sales	744 000		21120					
External sales	P11,888	P10,907	P4,139	P3,818	P16,027	P14,725		
Sales returns and discounts	(1,825)	(1,697)	(563)	(518)	(2,388)	(2,215)		
Net sales	P10,063	P9,210	P3,576	P3,300	P13,639	P12,510		
Result								
Segment result*	P2,517	P2,291	P894	P821	P3,411	P3,112		
Other income - net					69	43		
Equity in net earnings of								
associates					7	7		
Interest income					2	3		
Unallocated expenses					(2,612)	(2,435)		
Income tax expense Interest and financing					(243)	(203)		
expenses					(74)	(47)		
Profit					P560	P480		
Tront					1 300	1 400		
Other Information**						T-1 - 0 - 0		
Segment assets					P18,744	P16,860		
Investments in associates Deferred tax assets - net					556 107	545 81		
Other noncurrent assets					208	232		
Combined total assets					P19,615	P17,718		
Combined total assets					117,013	117,710		
Segment liabilities					P6,273	P5,576		
Loans payable					3,940	3,436		
Income tax payable					146	75		
Deferred tax liabilities - net					964	925		
Combined total liabilities					P11,323	P10,012		
Capital expenditures					P2,155	P2,232		
Depreciation and amortization								
and impairment of property,								
plant and equipment and					1.074	012		
bottles and cases					1,074	912		
Non-cash items other than depreciation								
and amortization					22	18		
and amortization					22	10		

<sup>\*</sup> Segment result is the difference between net sales and segment expenses. Segment expenses are allocated based on the percentage of each reportable segment's net sales over the total net sales.

There were no intersegment sales recognized between the two reportable segments.

The Company uses its assets and incurs liabilities to produce both carbonated soft drinks and non-carbonated beverages; hence, the assets and liabilities are not directly attributable to a segment and cannot be allocated into each segment on a reasonable basis.

<sup>\*\*</sup> Segment assets and liabilities relate to balances as at June 30, 2015 and 2014

#### Major Customer

The Company does not have any single external customer from which sales revenue generated amounted to 10% or more of the net sales.

#### 11. Financial Instruments and Financial Risk Management

#### Financial Instruments

The Company's financial instruments are measured as described below:

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as available for sale financial assets or at fair value through profit or loss (FVPL) financial assets. Loans and receivables are carried at amortized cost, less impairment in value. Amortization is determined using the effective interest method. Gains and losses are recognized in profit or loss when the loans and receivables are derecognized or impaired, as well as through amortization process.

Cash includes cash on hands and in banks, which is stated at face value.

The Company's cash, receivables and due from related parties are included in this category.

Other Financial Liabilities. This category pertains to financial liabilities that are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

All loans and borrowing are initially recognized at the fair value of the consideration received less directly attributable debt issuance costs. Debt issuance costs are amortized using the effective interest method and the unamortized portion of debt issuance costs are offset against the related carrying amount of the loan in the condensed interim statements of financial position. Such amortization is booked as part of "Net Finance and Other Income (Expense) - net" account in the condensed interim statements of profit or loss and other comprehensive income.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest.

When loan is paid, the related unamortized debt issuance costs at the date of repayment are charged against current operations. Gains and losses are recognized in profit or loss when the liabilities are derecognized or impaired, as well as through the amortization process.

Included in this category are the Company's short-term and long-term debt and accounts payable and accrued expenses that meet the above definition (other than liabilities covered by other PFRS, such as income tax payable and accrued retirement cost).

Offsetting Financial Instruments. Financial assets and financial liabilities are offset and the net amount is presented in the statements of financial position when, and only when, the Company has an enforceable legal right to offset the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements and the related assets and liabilities are presented gross in the statements of financial position.

#### Financial Risk Management

Overview

The Company has exposure to the following risks from its use of financial instruments:

- Credit Risk
- Liquidity Risk
- Market Risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks, and the Company's management of capital.

The main purpose of the Company's dealings in financial instruments is to fund its operations and capital expenditures.

#### Risk Management Framework

The BOD has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's BOD has established the Executive Committee (EXCOM), which is responsible for developing and monitoring the Company's risk management policies. The EXCOM identifies all issues affecting the operations of the Company and reports regularly to the BOD on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company has an Audit Committee, which performs oversight over financial management and internal control, specifically in the areas of managing credit, liquidity, market and other risks of the Company. The Company's Audit Committee is assisted in the oversight role by the Internal Audit (IA). The Company's IA undertakes both regular and *ad hoc* reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

There were no changes in the Company's objectives, policies and processes for managing the risk and the methods used to measure the risk from previous year.

#### Credit Risk

Credit risk represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations. The Company's credit risk arises principally from the Company's cash in banks, receivables and due from related parties.

#### Exposure to Credit Risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk is as follows:

	<b>June 30, 2015</b>	December 31, 2014
	(Unaudited)	(Audited)
Cash in banks	P195,184	P449,618
Receivables - net	1,804,069	1,681,045
Due from related parties	610,636	615,485
Total credit exposure	P2,609,889	P2,746,148

The credit limit and status of each customer's account are first checked before processing a credit transaction. Customers that fail to meet the Company's conditions in the credit checking process may transact with the Company only on cash basis.

Most of the Company's customers have been transacting with the Company for several years, and losses have occurred from time to time. Customer credit risks are monitored through annual credit reviews conducted on a per plant basis. Results of credit reviews are grouped and summarized according to credit characteristics, such as geographic location, aging profile and credit violations. Historically, credit violations have been attributable to bounced checks, and denied, fictitious or absconded credit accounts.

It is the Company's policy to enter into transactions with a diversity of creditworthy parties to mitigate any significant concentration of credit risk.

The Plant Credit Committees have established a credit policy under which each new customer is analyzed individually for creditworthiness before standard credit terms and conditions are granted. The Company's review includes the requirements of updated credit application documents, credit verifications through confirmation that there are no credit violations and that the account is not included in the negative list, and analyses of financial performance to ensure credit capacity. Credit limits are established for each customer, which serve as the maximum open amount at which they are allowed to purchase on credit, provided that credit terms and conditions are observed.

Collateral securities are required for credit limit applications that exceed certain thresholds. The Company has policies for acceptable collateral securities that may be presented upon submission of credit applications.

As at June 30, 2015 and December 31, 2014, the aging analysis per class of financial assets that were past due but not impaired is as follows:

June 30, 2015

<del></del>	Neither past due		Past due			
	nor impaired	1 to 30 days	31 to 60 days	More than 60 days	Impaired	Total
Cash in banks	P195,184	Р.	Р-	Р.	Р-	P195,184
Receivables:	ŕ					ŕ
Trade	942,596	319,351	98,397	29,688	128,896	1,518,928
Others	260,583	48,421	9,017	96,016	51,332	465,369
Due from related parties	610,636				<u> </u>	610,636
	2,008,999	367,772	107,414	125,704	180,228	2,790,117
Less allowance for impairment losses	. ,	,	,	,	180,228	180,228
	P2,008,999	P367,772	P107,414	P125,704	Р-	P2,609,889

#### December 31, 2014

,	Neither	Past D	Past Due but not Impaired			
	Past Due nor Impaired	1 to 30 Days	31 to 60 Days	More than 60 Days	Impaired	Total
Cash in banks	P449,618	Р -	P -	P -	P -	P449,618
Receivables:						
Trade	884,814	326,957	70,621	24,537	116,522	1,423,451
Others	237,863	11,956	14,116	110,181	47,076	421,192
Due from related parties	615,485	-	-	-	-	615,485
	2,187,780	338,913	84,737	134,718	163,598	2,909,746
Less allowance for						
impairment losses	-	-	-	-	163,598	163,598
	P2,187,780	P338,913	P84,737	P134,718	Р-	P2,746,148

Various collateral securities such as bank guarantees, time deposits, surety bonds, real estate and/or chattel mortgages are held by the Company for trade receivables exceeding certain amounts. The aggregate fair market value of these collateral securities amounted to P197.6 million and P197.0 million as at June 30, 2015 and December 31, 2014, respectively.

The Company's exposure to credit risk arises from default of the counterparty. There are no significant concentrations of credit risk within the Company.

The credit qualities of financial assets that were neither past due nor impaired are determined as follows:

- Cash in banks are based on the credit standing or rating of the counterparty.
- Total receivables and due from related parties are based on a combination of credit standing or rating of the counterparty, historical experience and specific and collective credit risk assessment.

High grade cash in banks are deposited in local banks that are considered as top tier banks in the Philippines in terms of resources and profitability. Receivables and due from related parties are considered to be of high grade quality financial assets, where the counter parties have a very remote likelihood of default and have consistently exhibited good paying habits. High grade quality financial assets are those assessed as having minimal credit risk, otherwise they are of standard grade quality. Standard grade quality financial assets are those assessed as having minimal to regular instances of payment default due to ordinary/common collection issues. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly.

#### Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligations as they fall due. The Company manages liquidity risk by forecasting projected cash flows and maintaining a balance between continuity of funding and flexibility. Treasury controls and procedures are in place to ensure that sufficient cash is maintained to cover daily operational and working capital requirements, as well as capital expenditures and debt service payments. Management closely monitors the Company's future and contingent obligations and sets up required cash reserves as necessary in accordance with internal requirements.

In addition, the Company has the following credit facilities:

- The total commitment as at June 30, 2015 and December 31, 2014 under the line of credit is P9.75 billion and P9.19 billion, respectively, of which the Company had drawn P4.646 billion and P4.110 billion, respectively, under letters of credit short-term loans and long term loans. All facilities under the omnibus line bear interest at floating rates consisting of a margin over current Philippine treasury rates except for the long term loan which have a fixed interest rate; and
- P895 million and P870 million domestic bills purchased line, which are available as at June 30, 2015 and December 31, 2014.

In 2013 and 2014, the Company entered into loan agreements with various banks to partially finance the Company's capital expenditure for its carbonated and non-carbonated beverage business. The loan agreement also provides certain covenants, the more significant of which are as follows:

- Maintain a debt to equity ratio of not greater than 2:1
- Maintain a current ratio of 0.40:1
- Maintain a debt service coverage ratio of 1:1
- Declare or pay any cash dividends or redeem or repurchase any outstanding share or make any capital or asset distribution to its stockholders without prior written consent of the lender.

As at June 30, 2015 and December 31, 2014, the Company is in compliance with the debt covenants in the loan agreements.

The table summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted amounts:

		As at June 30, 2015 (Unaudited)					
	Carrying	Contractual	One year or	More than			
	Amount	Cash Flow	less	one year			
Financial liabilities:							
Short-term debt	P950,000	P950,982	P950,982	Р-			
Accounts payable and accrued							
expenses*	5,232,037	5,238,581	5,238,581	-			
Long-term debt	2,989,608	3,377,865	470,556	2,907,309			
Other noncurrent liabilities*	49,544	53,638	· -	53,638			
	P9,221,189	P9,621,066	P6,660,119	P2,960,947			

<sup>\*</sup> Excluding statutory payables, accrual for operating leases and defined benefit liability.

_	As at December 31, 2014			
_	Carrying Contractual One Year Mon			
	Amount	Cash Flow	or Less	One Year
Financial Liabilities				
Short-term debt	P800,000	P801,429	P801,429	Р-
Accounts payable and accrued expenses *	5,087,584	5,087,584	5,087,584	-
Long-term debt	2,988,316	3,451,415	226,403	3,225,012
Other noncurrent liabilities*	59,960	66,318	-	66,318
	P8,935,860	P9,406,746	P6,115,416	P3,291,330

<sup>\*</sup> Excluding statutory payables, accrual for operating leases and defined benefit liability.

It is not expected that the cash flows included in the maturity analysis could occur significantly earlier, or at significantly different amounts.

#### Financial Assets Used for Managing Liquidity Risk

The Company considers expected cash flows from financials assets in assessing and managing liquidity risk. To manage its liquidity risk, the Company forecasts cash flows from operations for the next six months which will result in additional available cash resources and enable the Company to meet its expected cash flows requirements.

#### Market Risk

Market risk is the risk that changes in market prices, such as commodity prices, foreign exchange rates, interest rates and other market prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

The Company is subject to various market risks, including risks from changes in commodity prices, interest rates and currency exchange rates.

#### Exposure to Commodity Prices

The risk from commodity price changes relates to the Company's ability to recover higher product costs through price increases to customers, which may be limited due to the competitive pricing environment that exists in the Philippine beverage market and the willingness of consumers to purchase the same volume of beverages at higher prices. The Company is exposed to changes in Philippine sugar prices.

The Company minimizes its exposure to risks in changes in commodity prices by entering into contracts with suppliers with duration ranging from six months to one year; with fixed volume commitment for the contract duration; and with stipulation for price adjustments depending on market prices. The Company has outstanding purchase commitment amounting to P2.926 billion and P1.501 billion as at June 30, 2015 and December 31, 2014, respectively. Because of these purchase commitments, the Company considers the exposure to commodity price risk to be insignificant.

#### Exposure to Interest Rate Risk

The Company's exposure to interest rates pertains to its cash in banks, short-term, long-term debt and finance lease obligation. These financial instruments bear fixed interest rates and accordingly, the Company is not significantly exposed to interest rate risk.

#### Foreign Currency Risk

The Company is exposed to foreign currency risk on purchases that are denominated in currencies other than the Philippine peso, mostly in United States (U.S.) dollar. In respect of monetary assets and liabilities held in currencies other than the Philippine peso, the Company ensures that its exposure is kept to an acceptable level, by buying foreign currencies at spot rates where necessary to address short-term imbalances. The Company considered the exposure to foreign currency risk to be insignificant. Further, the Company does not hold any investment in foreign securities as at June 30, 2015 and December 31, 2014.

#### Offsetting

The following table sets out the carrying amounts of due from related parties that are presented net of due to related parties in the condensed interim statements of financial position as at June 30, 2015 and December 31, 2014 is as follows:

June 30, 2015	<b>Gross Amount</b>	<b>Amount Offset</b>	Net Amount
Due from related parties	P747,193	(P136,557)	P610,636
December 31, 2014	Gross Amount	Amount Offset	Net Amount
Due from related parties	P743,758	(P128,273)	P615,485

#### Fair Values

As at June 30, 2015 and December 31, 2014, the carrying amounts of the financial assets and liabilities, which include cash, receivables, short-term debt and accounts payable and accrued expenses, reasonably approximate fair values due to the short-term nature of these financial instruments.

The table below shows the carrying amounts and fair values of financial assets and liabilities, including their level in the fair value hierarchy. The table below does not include the fair value information for financial assets and liabilities not measured at fair value if the carrying amounts are the reasonable approximation of their fair values.

2015	Valuation Technique	Significant Unobservable Inputs	Carrying Amount	Level 1	Level 2	Level 3	Total
Type							
Finance lease liability	Discounted cash flows Discounted	Not applicable	P115,837	Р -	P112,794	Р.	P112,794
Long-term debt	cash flows	Not applicable	2,989,608	-	3,010,014	-	3,010,014
			P3,105,445	Р-	P3,122,808	Р-	P3,122,808
2014	Valuation Technique	Significant Unobservable Inputs	Carrying Amount	Level 1	Level 2	Level 3	Total
Type							
Finance lease liability	Discounted cash flows Discounted	Not applicable	P151,472	Р -	P145,750	P -	P145,750
Long-term debt	cash flows	Not applicable	2,988,316	-	2,998,781	-	2,998,781
			P3,139,788	Р -	P3,144,531	Р-	P3,144,531

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **Results of Operations**

Gross sales revenue increased by 5% for the quarter and 9% for the six-month period, reaching P16 billion with growth continued across all major categories. Year-to-date revenue growth was ahead of volume growth, driven by its strong focus on revenue management and overlapping of pricing rollback vs. last year.

Cost of goods sold increased by 7% for the quarter and 9% for the six-month period, driven by volume growth and higher depreciation and amortization from increased capital expenditures. The Company achieved a gross profit of P1.8 billion for the quarter and P3.4 billion for the six-month period, increasing by 0.7% and 9.6% respectively vs. the same period last year. Gross profit margin expanded by 10 basis points on June year-to-date basis. Operating expenses decreased by 0.3% for the quarter and increased by 7.2% for the six month period vs. year ago, thus growing slower than revenue.

Net income for the quarter is P368 million and for the six-month period is P560 million, which is 6.9% and 16.6%, respectively, higher vs. the same period last year. Net income margin expanded by 30 basis points on June year-to-date basis. This is mainly driven by the Company's strong commitment on revenue management and productivity initiatives to manage costs and foster efficiency in its operations.

#### **Financial Condition**

The Company's financial condition remained solid. Cash flows from operating activities were used to fund capital expenditures needs and payoff a portion of the Company's bank debt. Consequently, our bank debt is decreased by P151 million in comparison with December 31, 2014 balance.

Causes for Material Changes (+/-5% or more)

- 1. Decrease in total current assets by 7% due to increases in net receivables by P123 miliion, and prepaid expenses and other current assets by P47 million and a decreases in cash by P287 million, inventories by P209 million, and due from related parties by P5 million.
- 2. Increase in total noncurrent assets by 8% due to increase in investment in associates by P8 million, net bottles and cases by P367 million, property, plant and equipment by P708 million, deferred tax assets by P7 million, and other noncurrent assets by P20 million.
- 3. Increase in total current liabilities by 10% due to increase in accounts payable and accrued expenses by P200 million, short-term debt by P150 million, current portion of long term debt by P247 million, and income tax payable by P47 million.

#### **Known Trends, Demands, or Uncertainties That May Affect Liquidity**

The Company is not aware of any trend that may affect its liquidity. Refer to Note 11 to the Condensed Interim Financial Statements for a discussion of the Company's liquidity risk and financial risk management.

#### **Events That May Trigger Direct or Contingent Obligations**

The Company is not aware of any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

#### **Off-Balance Sheet Transactions**

To the Company's knowledge, there are no material off-balance sheet transactions, arrangement, obligations (including contingent obligations), and other relationship of the Company with unconsolidated entities or other persons created during the reporting period.

#### **Material Commitments for Capital Expenditures**

The Company has ongoing definite corporate expansion projects approved by the BOD. As a result of this expansion program, the Company spent for property, plant and equipment as well as bottles and cases amounting to P2.16 billion and P2.23 billion for the six months ended June 30, 2015 and 2014, respectively. To this date, the Company continues to invest in major capital expenditures in order to complete the remaining expansion projects lined up in line with prior calendar year spending.

#### Trends or Uncertainties That May Impact Results of Operations

The Company's performance will continue to hinge on the overall performance of the Philippine economy, the natural seasonality of operations, and the competitive environment of the beverage market in the Philippines. Refer to Note 11 to the Condensed Interim Financial Statements for a discussion of the Company's Financial Risk Management.

#### Significant Elements of Income or Loss that did not Arise from Continuing Operations

There were no significant elements of income or loss that did not arise from continuing operations.

#### Seasonality Aspects That May Affect Financial Conditions or Results of Operations

Please refer to Note 4 to the Condensed Interim Financial Statements for a discussion of the seasonality of the Company's operations.

# **Key Performance Indicators**

The following are the Company's key performance indicators. Analyses are employed by comparisons and measurements based on the financial data of the current period against the same period of previous year.

		June 30, 2015	December 31, 2014
Current ratio	Current assets over current liabilities	0.7 : 1	0.8:1
Solvency ratio	Net income plus depreciation and amortization over total liabilities	0.1 : 1	0.3 : 1
Bank debt-to-equity ratio	Bank debt over total equity	0.48:1	0.47:1
Asset-to-equity ratio	Total assets over equity	2.4:1	2.4:1

		For the six months ended		For the three months	
		June	30	ended .	June 30
		2015	2014	2015	2014
Gross sales		P16 billion	P15 billion	P9 billion	P8 billion
Gross profit margin	Gross profit over net	25.0%	24.9%	24.8%	25.9%
	sales				
Operating margin	Operating income over net sales	5.9%	5.4%	6.8%	7.0%
Net profit margin	Net profit over net sales	4.1%	3.8%	5.0%	4.9%
Interest rate coverage ratio	Earnings before interest and taxes over interest expense	11.8 : 1	15.5 : 1	14.9:1	17.4:1

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer: Pepsi-Cola Products Philippines, Inc.

By:

Imran Mojd

Senior Vice-President and Chief Financial Officer

Date: August 14, 2015