

**GENERAL INFORMATION SHEET (GIS)**  
 FOR THE YEAR 2018  
 STOCK CORPORATION

**GENERAL INSTRUCTIONS:**

1. FOR USER CORPORATION: THIS GIS SHOULD BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE ANNUAL STOCKHOLDERS' MEETING. DO NOT LEAVE ANY ITEM BLANK. WRITE "N.A." IF THE INFORMATION REQUIRED IS NOT APPLICABLE TO THE CORPORATION OR "NONE" IF THE INFORMATION IS NON-EXISTENT. IF THE ANNUAL STOCKHOLDERS' MEETING IS HELD ON A DATE OTHER THAN THAT STATED IN THE BY-LAWS, THE GIS SHALL BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE ACTUAL DATE OF THE ANNUAL STOCKHOLDERS' MEETING.
2. IF NO MEETING IS HELD, THE CORPORATION SHALL SUBMIT THE GIS NOT LATER THAN JANUARY 30 OF THE FOLLOWING YEAR. HOWEVER, SHOULD AN ANNUAL STOCKHOLDERS' MEETING BE HELD THEREAFTER, A NEW GIS SHALL BE SUBMITTED/FILED.
3. THIS GIS SHALL BE ACCOMPLISHED IN ENGLISH AND CERTIFIED AND SWORN TO BY THE CORPORATE SECRETARY OF THE CORPORATION.
4. THE SEC SHOULD BE TIMELY APPRISED OF RELEVANT CHANGES IN THE SUBMITTED INFORMATION AS THEY ARISE. FOR CHANGES RESULTING FROM ACTIONS THAT AROSE BETWEEN THE ANNUAL MEETINGS, THE CORPORATION SHALL SUBMIT ONLY THE AFFECTED PAGE OF THE GIS THAT RELATES TO THE NEW INFORMATION TOGETHER WITH A COVER LETTER SIGNED BY THE CORPORATE SECRETARY OF THE CORPORATION. THE PAGE OF THE GIS AND COVER LETTER SHALL BE SUBMITTED WITHIN SEVEN (7) DAYS AFTER SUCH CHANGE OCCURRED OR BECAME EFFECTIVE.
5. SUBMIT FOUR (4) COPIES OF THE GIS TO THE CENTRAL RECEIVING SECTION, GROUND FLOOR, SEC BLDG., EDSA, MANDALUYONG CITY. ALL COPIES SHALL UNIFORMLY BE ON A4 OR LETTER-SIZED PAPER WITH A STANDARD COVER PAGE. THE PAGES OF ALL COPIES SHALL USE ONLY ONE SIDE. CORPORATIONS SUBMITTING A COPY OF THEIR GIS ONLINE OR VIA INTERNET SHALL SUBMIT ONE (1) HARD COPY OF THE GIS, TOGETHER WITH A CERTIFICATION UNDER OATH BY ITS CORPORATE SECRETARY THAT THE COPY SUBMITTED ONLINE CONTAINS THE EXACT DATA IN THE HARD COPY.
6. ONLY THE GIS ACCOMPLISHED IN ACCORDANCE WITH THESE INSTRUCTIONS SHALL BE CONSIDERED AS HAVING BEEN FILED.
7. THIS GIS MAY BE USED AS EVIDENCE AGAINST THE CORPORATION AND ITS RESPONSIBLE DIRECTORS/OFFICERS FOR ANY VIOLATION OF EXISTING LAWS, RULES AND REGULATIONS.

===== PLEASE PRINT LEGIBLY =====

CORPORATE NAME: <b>PEPSI-COLA PRODUCTS PHILIPPINES, INC.</b>		DATE REGISTERED: <b>08 March 1989</b>
BUSINESS/TRADE NAME: <b>PEPSI-COLA PRODUCTS PHILIPPINES, INC.</b>		
SEC REGISTRATION NUMBER: <b>160968</b>	FISCAL YEAR END: <b>31 December</b>	
DATE OF ANNUAL MEETING PER BY-LAWS: <b>Last Friday of May</b>	CORPORATE TAX IDENTIFICATION NUMBER (TIN) <b>000-168-541</b>	
ACTUAL DATE OF ANNUAL MEETING: <b>11 May 2018</b>	WEBSITE/URL ADDRESS: <b>www.pepsiphilippines.com</b>	
COMPLETE PRINCIPAL OFFICE ADDRESS: <b>Km. 29 National Road, Tunasan, Muntinlupa City</b>	E-MAIL ADDRESS:	
COMPLETE BUSINESS ADDRESS: <b>Km. 29 National Road, Tunasan, Muntinlupa City</b>	FAX NUMBER: <b>(02) 850-7928</b>	
NAME OF EXTERNAL AUDITOR & ITS SIGNING PARTNER: <b>R.G. Manabat &amp; Co. / Vernilo G. Yu</b>	SEC ACCREDITATION NUMBER (if applicable): <b>0004-FR-5 / 1574-A</b>	TELEPHONE NUMBER(S): <b>(02) 88-73774 (PEPSI)</b>
PRIMARY PURPOSE/ACTIVITY/INDUSTRY PRESENTLY ENGAGED IN: <b>Manufacturing, importing, buying, selling, handling, distributing, trading or otherwise dealing in, at wholesale and (to the extent allowed by law) retail, confectionery, food and food products, snacks, drinks and other beverages in bottles, cans and other containers or dispensers and other related goods of whatever nature, and any and all materials, supplies and other goods used or employed in or related to the manufacture of such finished products</b>	INDUSTRY CLASSIFICATION:	GEOGRAPHICAL CODE:

===== INTERCOMPANY AFFILIATIONS =====

PARENT COMPANY	SEC REGISTRATION NO.	ADDRESS
N/A	N/A	N/A
SUBSIDIARY/AFFILIATE	SEC REGISTRATION NO.	ADDRESS
N/A	N/A	N/A

NOTE: USE ADDITIONAL SHEET IF NECESSARY

## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

Corporate Name: **PEPSI-COLA PRODUCTS PHILIPPINES, INC.**

**A. Is the Corporation a covered person under the Anti Money Laundering Act (AMLA), as amended? (Rep. Acts. 9160/9164/10167/10365)** Yes  No

Please check the appropriate box:

<p><b>1.</b></p> <p><input type="checkbox"/> a. Banks</p> <p><input type="checkbox"/> b. Offshore Banking Units</p> <p><input type="checkbox"/> c. Quasi-Banks</p> <p><input type="checkbox"/> d. Trust Entities</p> <p><input type="checkbox"/> e. Non-Stock Savings and Loan Associations</p> <p><input type="checkbox"/> f. Pawnshops</p> <p><input type="checkbox"/> g. Foreign Exchange Dealers</p> <p><input type="checkbox"/> h. Money Changers</p> <p><input type="checkbox"/> i. Remittance Agents</p> <p><input type="checkbox"/> j. Electronic Money Issuers</p> <p><input type="checkbox"/> k. Financial Institutions which Under Special Laws are subject to Bangko Sentral ng Pilipinas' (BSP) supervision and/or regulation, including their subsidiaries and affiliates.</p>	<p><b>4.</b> <input type="checkbox"/> Jewelry dealers in precious metals, who, as a business, trade in precious metals</p>
<p><b>2.</b></p> <p><input type="checkbox"/> a. Insurance Companies</p> <p><input type="checkbox"/> b. Insurance Agents</p> <p><input type="checkbox"/> c. Insurance Brokers</p> <p><input type="checkbox"/> d. Professional Reinsurers</p> <p><input type="checkbox"/> e. Reinsurance Brokers</p> <p><input type="checkbox"/> f. Holding Companies</p> <p><input type="checkbox"/> g. Holding Company Systems</p> <p><input type="checkbox"/> h. Pre-need Companies</p> <p><input type="checkbox"/> i. Mutual Benefit Association</p> <p><input type="checkbox"/> j. All Other Persons and entities supervised and/or regulated by the Insurance Commission (IC)</p>	<p><b>5.</b> <input type="checkbox"/> Jewelry dealers in precious stones, who, as a business, trade in precious stone</p>
<p><b>3.</b></p> <p><input type="checkbox"/> a. Securities Dealers</p> <p><input type="checkbox"/> b. Securities Brokers</p> <p><input type="checkbox"/> c. Securities Salesman</p> <p><input type="checkbox"/> d. Investment Houses</p> <p><input type="checkbox"/> e. Investment Agents and Consultants</p> <p><input type="checkbox"/> f. Trading Advisors</p> <p><input type="checkbox"/> g. Other entities managing Securities or rendering similar services</p> <p><input type="checkbox"/> h. Mutual Funds or Open-end Investment Companies</p> <p><input type="checkbox"/> i. Close-end Investment Companies</p> <p><input type="checkbox"/> j. Common Trust Funds or Issuers and other similar entities</p> <p><input type="checkbox"/> k. Transfer Companies and other similar entities</p> <p><input type="checkbox"/> l. Other entities administering or otherwise dealing in currency, commodities or financial derivatives based there on</p> <p><input type="checkbox"/> m. Entities administering or otherwise dealing in valuable objects</p> <p><input type="checkbox"/> n. Entities administering or otherwise dealing in cash Substitutes and other similar monetary instruments or property supervised and/or regulated by the Securities and Exchange Commission (SEC)</p>	<p><b>6.</b> Company service providers which, as a business, provide any of the following services to third parties:</p> <p><input type="checkbox"/> a. acting as a formation agent of juridical persons</p> <p><input type="checkbox"/> b. acting as (or arranging for another person to act as) a director or corporate secretary of a company, a partner of a partnership, or a similar position in relation to other juridical persons</p> <p><input type="checkbox"/> c. providing a registered office, business address or accommodation, correspondence or administrative address for a company, a partnership or any other legal person or arrangement</p> <p><input type="checkbox"/> d. acting as (or arranging for another person to act as) a nominee shareholder for another person</p>
	<p><b>7.</b> Persons who provide any of the following services:</p> <p><input type="checkbox"/> a. managing of client money, securities or other assets</p> <p><input type="checkbox"/> b. management of bank, savings or securities accounts</p> <p><input type="checkbox"/> c. organization of contributions for the creation, operation or management of companies</p> <p><input type="checkbox"/> d. creation, operation or management of juridical persons or arrangements, and buying and selling business entities</p>
	<p><b>8.</b> <input checked="" type="checkbox"/> None of the above</p> <p>Describe nature of business:                      Manufacturing, importing, buying, selling, handling, distributing, trading or otherwise dealing in, at wholesale and (to the extent allowed by law) retail, confectionery, food and food products, snacks, drinks and other beverages in bottles, cans and other containers or dispensers and other related goods of whatever nature, and any and all materials, supplies and other goods used or employed in or related to the manufacture of such finished products</p>

**B. Has the Corporation complied with the requirements on Customer Due Diligence (CDD) or Know Your Customer (KYC), record-keeping, and submission of reports under the AMLA, as amended, since the last filing of its GIS?** Yes  No

# GENERAL INFORMATION SHEET

STOCK CORPORATION

=====PLEASE PRINT LEGIBLY=====

CORPORATE NAME:	<b>PEPSI-COLA PRODUCTS PHILIPPINES, INC.</b>
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**CAPITAL STRUCTURE**

AUTHORIZED CAPITAL STOCK	TYPE OF SHARES	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP) (No. of shares x Par/Stated Value)
	COMMON	5,000,000,000	P 0.15	P 750,000,000.00
TOTAL		5,000,000,000	TOTAL P 750,000,000.00	

**SUBSCRIBED CAPITAL**

FILIPINO	NO. OF STOCK-HOLDERS	TYPE OF SHARES*	NUMBER OF SHARES	NUMBERS OF SHARES IN THE HANDS OF THE PUBLIC**	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
		COMMON	267,458,288		P 0.15	P 40,118,743.20	7.24%
TOTAL			267,458,288	TOTAL	TOTAL	P 40,118,743.20	
FOREIGN (INDICATED BY NATIONALITY)	NO. OF STOCK-HOLDERS	TYPE OF SHARES*	NUMBER OF SHARES	NUMBERS OF SHARES IN THE HANDS OF THE PUBLIC**	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
		COMMON	3,426,313,991		P 0.15	P 513,947,098.65	92.76%
TOTAL			3,426,313,991	TOTAL	TOTAL	P 513,947,098.65	
Percentage of Foreign Equity		92.76%	TOTAL SUBSCRIBED		TOTAL	P 554,065,841.85	100%

**PAID-UP CAPITAL**

FILIPINO	NO. OF STOCK-HOLDERS	TYPE OF SHARES*	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
		COMMON	267,458,288	P 0.15	P 40,118,743.20	7.24%
TOTAL			267,458,288	TOTAL	P 40,118,743.20	
FOREIGN (INDICATED BY NATIONALITY)	NO. OF STOCK-HOLDERS	TYPE OF SHARES*	NUMBER OF SHARES	PAR/STATED VALUE	AMOUNT (PhP)	% OF OWNERSHIP
		COMMON	3,426,313,991	P 0.15	P 513,947,098.65	92.76%
TOTAL			3,426,313,991	TOTAL	P 513,947,098.65	
TOTAL PAID-UP					P 554,065,841.85	100%

NOTE: USE ADDITIONAL SHEET IF NECESSARY

\* Common, Preferred or other classification

\*\* Other than Directors, Officers, Shareholders owning 10% of outstanding shares.

# GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====

<b>CORPORATE NAME:</b>						
PEPSI-COLA PRODUCTS PHILIPPINES, INC.						
<b>DIRECTORS / OFFICERS</b>						
NAME AND NATIONALITY	INC'R	BOARD	SEX	STOCK HOLDER	OFFICER	EXEC. COMM.
1. <b>OSCAR S. REYES</b> Filipino	N	C	M	Y	Chairman	A, C/M
2. <b>YONGSANG YOU</b> Korean	N	M	M	Y	CEO	A, N, C/M
3. <b>SAMUDRA BHATTACHARYA</b> Indian	N	M	M	Y	President	N/A
4. <b>YOUNGGOO LEE</b> Korean	N	M	M	Y	N/A	N/A
5. <b>BYOUNG TAK HUR</b> Korean	N	M	M	Y	N/A	N/A
6. <b>PRAVEEN SOMESHWAR</b> Indian	N	M	M	Y	N/A	N/A
7. <b>RIZWAN QAMAR</b> Irish	N	M	M	Y	N/A	A, N, C/M
8. <b>YUN GIE PARK</b> Korean	N	M	M	Y	N/A	N/A
9. <b>RAFAEL M. ALUNAN III</b> Filipino	N	M	M	Y	N/A	A, N, C/M
10. <b>IMRAN MOID</b> Pakistani	N	N	M	N	Senior Vice-President and Chief Financial Officer / Chief Audit Executive	N/A
11. <b>MA. ROSARIO C.Z. NAVA</b> Filipino	N	N	F	Y	Corporate Secretary	N/A
For the list of other Officers, please see Annex "A"						

**INSTRUCTIONS:**  
 FOR SEX COLUMN, PUT "F" FOR FEMALE, "M" FOR MALE.  
 FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN, "M" FOR MEMBER, "I" FOR INDEPENDENT DIRECTOR.  
 FOR INC'R COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT.  
 FOR STOCKHOLDER COLUMN, PUT "Y" IF A STOCKHOLDER, "N" IF NOT.  
 FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER, FROM VP UP INCLUDING THE POSITION OF THE TREASURER, SECRETARY, COMPLIANCE OFFICER AND/OR ASSOCIATED PERSON.  
 FOR EXECUTIVE COMMITTEE, INDICATE "C" IF MEMBER OF THE COMPENSATION COMMITTEE; "A" FOR AUDIT COMMITTEE; "N" FOR NOMINATIONS AND ELECTION COMMITTEE. ADDITIONALLY WRITE "C" AFTER SLASH IF CHAIRMAN AND "M" IF MEMBER.



## GENERAL INFORMATION SHEET

STOCK CORPORATION

===== PLEASE PRINT LEGIBLY =====			
CORPORATE NAME: PEPSI-COLA PRODUCTS PHILIPPINES, INC.			
1. INVESTMENT OF CORPORATE FUNDS IN ANOTHER CORPORATION	AMOUNT (PhP)	DATE OF BOARD RESOLUTION	
1.1 STOCKS	N/A		
1.2 BONDS/COMMERCIAL PAPER (Issued by Private Corporations)	N/A		
1.3 LOANS/CREDITS/ADVANCES	N/A		
1.4 GOVERNMENT TREASURY BILLS	N/A		
1.5 OTHERS	N/A		
2. INVESTMENT OF CORPORATE FUNDS IN ACTIVITIES UNDER ITS SECONDARY PURPOSES (PLEASE SPECIFY: )		DATE OF BOARD RESOLUTION	DATE OF STOCKHOLDERS RATIFICATION
N/A		N/A	N/A
3. TREASURY SHARES		NO. OF SHARES	% AS TO THE TOTAL NO. OF SHARES ISSUED
N/A		N/A	N/A
4. UNRESTRICTED/UNAPPROPRIATED RETAINED EARNINGS AS OF END OF LAST FISCAL YEAR: ₱8,460,962,000.00			
5. DIVIDENDS DECLARED DURING THE IMMEDIATELY PRECEDING YEAR:			
TYPE OF DIVIDEND	AMOUNT (PhP)	DATE DECLARED	
5.1 CASH	₱255,936,600.00	4 May 2017	
5.2 STOCK	N/A	N/A	
5.3 PROPERTY	N/A	N/A	
TOTAL	₱255,936,600.00		
6. ADDITIONAL SHARES ISSUED DURING THE PERIOD:			
DATE	NO. OF SHARES	AMOUNT	
N/A	N/A	N/A	
SECONDARY LICENSE/REGISTRATION WITH SEC AND OTHER GOV'T AGENCY:			
NAME OF AGENCY:	SEC	BSP	IC
TYPE OF LICENSE/REGN.	N/A	N/A	N/A
DATE ISSUED:	N/A	N/A	N/A
DATE STARTED OPERATIONS:	N/A	N/A	N/A
TOTAL ANNUAL COMPENSATION OF DIRECTORS DURING THE PRECEDING FISCAL YEAR (in PhP)	TOTAL NO. OF OFFICERS	TOTAL NO. OF RANK & FILE EMPLOYEES	TOTAL MANPOWER COMPLEMENT
	16	1,221	3,313

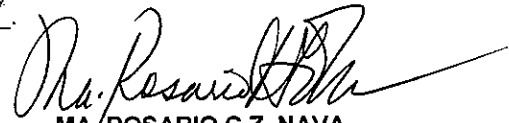
NOTE: USE ADDITIONAL SHEET IF NECESSARY

I, **MA. ROSARIO C.Z. NAVA**, CORPORATE SECRETARY OF THE ABOVE-MENTIONED CORPORATION DECLARE UNDER THE PENALTY OF PERJURY, THAT ALL MATTERS SET FORTH IN THIS GENERAL INFORMATION SHEET (WITH ANNEXES) WHICH CONSISTS OF ELEVEN (11) PAGES HAVE BEEN MADE IN GOOD FAITH, DULY VERIFIED BY ME AND TO THE BEST OF MY KNOWLEDGE AND BELIEF, ARE TRUE AND CORRECT.

I HEREBY CERTIFY THAT THE PERSONS INDICATED AS MEMBERS OF THE BOARD OF DIRECTORS AND OFFICERS OF THE CORPORATION HAD CONSENTED IN WRITING TO BE NOMINATED AND ELECTED.

I UNDERSTAND THAT THE FAILURE OF THE CORPORATION TO FILE THIS GIS FOR FIVE (5) CONSECUTIVE YEARS SHALL BE CONSTRUED AS NON-OPERATION OF THE CORPORATION AND A GROUND FOR THE REVOCATION OF THE CORPORATION'S CERTIFICATE OF INCORPORATION. IN THIS EVENTUALITY, THE CORPORATION HEREBY WAIVES ITS RIGHT TO A HEARING FOR THE SAID REVOCATION.

DONE THIS **MAY 18 2018** IN **MAKATI CITY**.

  
**MA. ROSARIO C.Z. NAVA**  
Corporate Secretary

**MAY 18 2018** IN **MAKATI CITY**

SUBSCRIBED AND SWORN TO BEFORE ME THIS \_\_\_\_\_ IN \_\_\_\_\_, AFFIANT HAVING EXHIBITED TO ME COMPETENT EVIDENCE OF HER IDENTITY IN THE FORM OF HER PASSPORT NO. P4456133A ISSUED ON 21 SEPTEMBER 2017 IN DEPARTMENT OF FOREIGN AFFAIRS, NCR-WEST AND EXPIRING ON 20 SEPTEMBER 2022.

DOC. NO. 374;  
PAGE NO. 76;  
BOOK NO. 375;  
SERIES OF 2018

**ATTY. VIRGILIO R. BATALLA**  
NOTARY PUBLIC FOR MAKATI CITY  
APPOINTMENT NO. \_\_\_\_\_  
UNTIL DECEMBER 31, 2018  
MCLE COMPLIANCE NO. \_\_\_\_\_  
IBP O.R. No. 705703-1 HTM (M) 0457 1001 20, 2027  
PTR No. 8807519-JAN 01, 2018-MAKATI CITY  
EXECUTIVE BLDG. CENTER MAKATI AVE., COR., JUPITER

**PEPSI-COLA PRODUCTS PHILIPPINES, INC.**  
List of Other Officers as of 11 May 2018

NAME AND NATIONALITY	INC'R	BOARD	SEX	STOCK HOLDER	OFFICER	EXEC. COMM.
1. DOMINGO F. ALMAZAN Filipino	N	N/A	M	Y	Senior Vice-President, National Sales	N/A
2. ALLAN A. FRIAS II Filipino	N	N/A	M	N	Senior Vice-President, Operations	N/A
3. MA. VIVIAN A. CHEONG Filipino	N	N/A	F	N	Senior Vice-President, Human Resources	N/A
4. YOUNG DUK KANG Korean	N	N/A	M	N	Senior Vice-President and Chief Strategy Officer	N/A
5. BYOUNG YUL HWANG Korean	N	N/A	M	N	Vice-President, Snacks Manufacturing	N/A
6. SAMUEL M. DALISAY, JR. Filipino	N	N/A	M	N	Vice-President, Supply Chain	N/A
7. ARISTEDES H. ALINDOGAN Filipino	N	N/A	M	Y	Vice-President/ Senior General Manager – Luzon 1	N/A
8. LYNDON FERDINAND J. CUADRA Filipino	N	N/A	M	Y	Vice-President/ Senior General Manager – Visayas	N/A
9. ROBERTO E. TONGCUA Filipino	N	N/A	M	Y	Vice-President/ Senior General Manager – Mindanao	N/A
10. LOPE R. MANUEL, JR. Filipino	N	N/A	M	N	Vice-President, Legal and Government Affairs / Compliance Officer / Data Protection Officer	N/A
11. AGUSTIN S. SARMIENTO Filipino	N	N/A	M	N	Chief Risk Officer	N/A



PEPSI-COLA PRODUCTS PHILIPPINES, INC.  
List of Top 20 Stockholders  
As of 11 May 2018

NAME, NATIONALITY AND CURRENT ADDRESS	TYPE	NUMBER	AMOUNT SUBSCRIBED (PHP)	% OF OWNERSHIP	AMOUNT PAID (PHP)
LOTTE CORPORATION Korean	COMMON	1,527,492,432	229,123,864.80	41.353%	229,123,864.80
PCD NOMINEE CORP. (NON-FILIPINO) Foreign	COMMON	975,362,380	146,304,357.00	26.406%	146,304,357.00
QUAKER GLOBAL INVESTMENTS B.V. Netherlands	COMMON	923,443,071	138,516,460.65	25.000%	138,516,460.65
PCD NOMINEE CORP. (FILIPINO) Filipino	COMMON	261,938,548	39,290,782.20	7.091%	39,290,782.20
JOSEPH MARTIN H. BORROMELO Filipino	COMMON	450,000	67,500.00	0.012%	67,500.00
LUCIO W. YAN Filipino	COMMON	300,000	45,000.00	0.008%	45,000.00
RENE B. BLANCAVER Filipino	COMMON	255,000	38,250.00	0.007%	38,250.00
WINEFREDA O. MADARANG Filipino	COMMON	250,000	37,500.00	0.007%	37,500.00
VALERIANO A. LUGTI Filipino	COMMON	150,000	22,500.00	0.004%	22,500.00
FELIX S. YU Filipino	COMMON	149,998	22,499.70	0.004%	22,499.70

JUANITO R. IGNACIO Filipino	COMMON	100,000	15,000.00	0.003%	15,000.00
MA. CELESTE S. NARCISO Filipino	COMMON	100,000	15,000.00	0.003%	15,000.00
MA. CORAZON V. PINEDA Filipino	COMMON	100,000	15,000.00	0.003%	15,000.00
JOSE I. UMALI Filipino	COMMON	100,000	15,000.00	0.003%	15,000.00
ROSAURO P. DINO Filipino	COMMON	70,000	10,500.00	0.002%	10,500.00
ROBERTO E. TONGCUA Filipino	COMMON	70,000	10,500.00	0.002%	10,500.00
CECILIA R. DUGURAN Filipino	COMMON	60,000	9,000.00	0.002%	9,000.00
ROBERTO H. GOCE Filipino	COMMON	60,000	9,000.00	0.002%	9,000.00
FELICITO C. SEBASTIAN Filipino	COMMON	57,000	8,550.00	0.002%	8,550.00
MANUEL J. CATUNGAL Filipino	COMMON	53,000	7,950.00	0.001%	7,950.00
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Total Top 20 Shareholders :	COMMON	3,690,561,429	553,584,214.35	99.913%	553,584,214.35
OTHERS :	COMMON	3,210,850	481,627.50	0.087%	481,627.50
	TOTAL	<u>3,693,772,279</u>	<u>554,065,841.85</u>	<u>100.000 %</u>	<u>554,065,841.85</u>

Philippine Depository & Trust Corp.  
List of Participants Holding 5% or More Common Shares  
As of 11 May 2018

Security: **Pepsi-Cola Products Philippines, Inc.**

	<u>Units</u>	<u>Percentage</u>
1.) DEUB1000000 - Deutsche Bank Manila-Clients A/C Sub-account: House – Foreign Client	212,584,490.00	5.7552137
2.) HSBC1000000 - The Hongkong and Shanghai Banking Corporation Ltd.	614,244,361.00	16.6291887

