



Pepsi-Cola Products Philippines, Inc.  
Km. 29, National Road, Tunasan, Muntinlupa City, 1773 Philippines  
Tel: (632) 88-PEPSI (73774) • www.pepsiphilippines.com

11 April 2018

**THE PHILIPPINE STOCK EXCHANGE, INC.**

9<sup>th</sup> Floor, PSE Tower,  
28<sup>th</sup> Street corner 5<sup>th</sup> Avenue,  
Bonifacio Global City, Taguig City

Attention: Mr. Jose Valeriano B. Zuño III  
*OIC - Head, Disclosure Department*

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Gentlemen:

In compliance with Section 17.12 of the PSE Disclosure Rules, we are forwarding the attached list of the top one hundred (100) stockholders submitted to us by our Stock Transfer Agent, Stock Transfer Service, Inc.

Very truly yours,  
  
**MA. ROSARIO C.Z. NAVA**  
*Corporate Secretary*

*Encl.: a/s*



Stock Transfer Service Inc.  
PEPSI-COLA PRODUCTS PHILIPPINES, INC  
List of Top 100 Stockholders  
As of 03/31/2018

Rank	Sth. No.	Name	Citizenship	Holdings	Rank
1	0000000736	LOTTE CORPORATION	Korean	1,436,315,932	38.88%
2	0000000020	PCD NOMINEE CORP (NON-FILIPINO)	Foreign	1,068,135,727	28.92%
3	0000000001	QUAKER GLOBAL INVESTMENTS B.V.	Netherlands	923,443,071	25.00%
4	0000000019	PCD NOMINEE CORP. (FILIPINO)	Filipino	260,341,701	07.05%
5	0000000623	JOSEPH MARTIN H. BORROME0	Filipino	450,000	00.01%
6	0000000618	LUCIO W. YAN	Filipino	300,000	00.01%
7	0000000626	RENE B. BLANCAVER	Filipino	255,000	00.01%
8	0000000024	WINEFREDA O. MADARANG	Filipino	250,000	00.01%
9	0000000079	VALERIANO A. LUGTI	Filipino	150,000	00.00%
10	0000000083	FELIX S. YU	Filipino	149,998	00.00%
11	0000000021	JUANITO R. IGNACIO	Filipino	100,000	00.00%
12	0000000022	JOSE I. UMALI	Filipino	100,000	00.00%
13	0000000136	MA. CORAZON V. PINEDA	Filipino	100,000	00.00%
14	0000000376	MA. CELESTE S. NARCISO	Filipino	100,000	00.00%
15	0000000058	ROSAURO P. DINO	Filipino	70,000	00.00%
16	0000000187	ROBERTO E. TONGCUA	Filipino	70,000	00.00%
17	0000000105	CECILIA R. DUGURAN	Filipino	60,000	00.00%
18	0000000704	ROBERTO H. GOCE	Filipino	60,000	00.00%
19	0000000234	FELICITO C. SEBASTIAN	Filipino	57,000	00.00%
20	0000000461	MANUEL J. CATUNGAL	Filipino	53,000	00.00%
21	0000000448	ARISTEDES H. ALINDOGAN	Filipino	50,000	00.00%
22	0000000362	ALBERT LEONG	Filipino	50,000	00.00%
23	0000000728	RUBEN R. YU, JR.	Filipino	50,000	00.00%
24	0000000649	GLORIA CARLOS REYES	Filipino	50,000	00.00%
25	0000000593	DELFIN P. DIZON	Filipino	50,000	00.00%
26	0000000274	ANGELITO A. SIMBA JR.	Filipino	50,000	00.00%

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27	0000000285	EMELIANO L. BUGNA JR.	Filipino	50,000	00.00%
28	0000000291	DOMINGO F. ALMAZAN	Filipino	50,000	00.00%
29	0000000111	ATTY. CELERINO T. GRECIA III	Filipino	50,000	00.00%
30	0000000065	JOSE DANILO V. SISCAR	Filipino	50,000	00.00%
31	0000000066	MA. ELENA L. ESTADILLA	Filipino	50,000	00.00%
32	0000000081	RENE D. ORTIZ-LUIS	Filipino	50,000	00.00%
33	0000000056	AVELINA DE PAZ	Filipino	50,000	00.00%
34	0000000035	LUIS R. JULLY	Filipino	50,000	00.00%
35	0000000052	MA. JUDITH D. TANEDO	Filipino	50,000	00.00%
36	0000000371	VERONICA G. DE JESUS	Filipino	49,000	00.00%
37	0000000051	MACONDRAY HOLDINGS (ITF EMPLOYEES)	Filipino	44,500	00.00%
38	0000000373	ERNANDO C. FLORES II	Filipino	41,000	00.00%
39	0000000283	ROSANNO S. DE GUZMAN	Filipino	35,000	00.00%
40	0000000036	EUSEBIO P. BAGUIO	Filipino	30,000	00.00%
41	0000000400	LYNDON J. CUADRA	Filipino	30,000	00.00%
42	0000000656	VICENTE P. AREJOLA	Filipino	30,000	00.00%
43	0000000655	RENERO V. ORTEGA	Filipino	28,000	00.00%
44	0000000388	MARVYN B. TANGCO	Filipino	26,000	00.00%
45	0000000709	FRANCISCO B. RAMIREZ	Filipino	25,000	00.00%
46	0000000026	ALFREDO A. PEDROSA	Filipino	25,000	00.00%
47	0000000703	MARIA ANNA BOGNOT DALBY	Filipino	20,600	00.00%
48	0000000712	CRISELDA N. RIVERA	Filipino	20,000	00.00%
49	0000000389	FEBY B. CABADING	Filipino	20,000	00.00%
50	0000000392	MARIO A. CATAUTAN	Filipino	20,000	00.00%
51	0000000393	REX D. TEMPLONUEVO	Filipino	20,000	00.00%
52	0000000394	IVAN R. PAPERAS	Filipino	20,000	00.00%

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Rank	Sth. No.	Name	Citizenship	Holdings	Rank
53	0000000395	ANASTACIO CABADING, JR.	Filipino	20,000	00.00%
54	0000000037	ANTONIO B. YOUNG	Filipino	20,000	00.00%
55	0000000038	ALMA C. PACURIBAT	Filipino	20,000	00.00%
56	0000000050	CESAR R. PINON	Filipino	20,000	00.00%
57	0000000034	BENJAMIN ESPIRITU	Filipino	20,000	00.00%
58	0000000053	EDMUND Y.B. MABUTI	Filipino	20,000	00.00%
59	0000000054	GILBERT SAGCAL	Filipino	20,000	00.00%
60	0000000074	CONSTANTE USON	Filipino	20,000	00.00%
61	0000000181	ALEJANDRO C. ESTRADA SR.	Filipino	18,000	00.00%
62	0000000444	MICHELLE EVELYN J. DYTIAN	Filipino	16,500	00.00%
63	0000000363	MYRA A. SISON	Filipino	16,000	00.00%
64	0000000689	LARS DALBY ITF: LARS DALBY, JR	Foreign	16,000	00.00%
65	0000000699	MARILENE B. LAYCO	Filipino	15,333	00.00%
66	0000000622	ANTONIO M. OSTREA	Filipino	15,000	00.00%
67	0000000640	LYN R. UDARBE	Filipino	15,000	00.00%
68	0000000367	JOSE AMIEL R. BACAL	Filipino	15,000	00.00%
69	0000000505	SUSANA D. PALO	Filipino	15,000	00.00%
70	0000000115	JUANITA U. LARA	Filipino	15,000	00.00%
71	0000000108	SALVADOR I. FACTOR	Filipino	15,000	00.00%
72	0000000067	LAMBERTO F. YAP JR.	Filipino	15,000	00.00%
73	0000000068	JAIME S. HULIGANGA	Filipino	15,000	00.00%
74	0000000319	ROMEO A. LARA	Filipino	15,000	00.00%
75	0000000629	MA. BELEN V. CARDONA	Filipino	14,000	00.00%
76	0000000715	YSRAEL PEDRASA MARCELINO	Filipino	13,000	00.00%
77	0000000428	FERNANDO F. PADERES	Filipino	13,000	00.00%
78	0000000436	LEO D. CAJULAO	Filipino	12,000	00.00%

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Rank	Sth. No.	Name	Citizenship	Holdings	Rank
79	0000000682	ROMEO B. MOLANO	Filipino	12,000	00.00%
80	0000000542	SALVADOR C. QUERIMIT	Filipino	12,000	00.00%
81	0000000662	MELANIUS S. SUMADIC	Filipino	11,000	00.00%
82	0000000372	LIZARRO P. DIONG	Filipino	11,000	00.00%
83	0000000401	FLORENCIO B. ESCOBAR	Filipino	10,000	00.00%
84	0000000443	JOEY M. TUMOLVA	Filipino	10,000	00.00%
85	0000000664	AZELA F. PULGAR	Filipino	10,000	00.00%
86	0000000666	HERACLEO V. FLORIDO	Filipino	10,000	00.00%
87	0000000695	FEDERICO CLAUDIO G. SANDOVAL	Filipino	10,000	00.00%
88	0000000644	HENRY C. YAO	Filipino	10,000	00.00%
89	0000000532	WINSTON SANTOS MENDOZA	Filipino	10,000	00.00%
90	0000000563	MARIO R. MANUEL	Filipino	10,000	00.00%
91	0000000601	MA. DOLORES DULAY	Filipino	10,000	00.00%
92	0000000300	LAURO RODERICK L. BIGLETE	Filipino	10,000	00.00%
93	0000000305	JESSE G. CELERIO	Filipino	10,000	00.00%
94	0000000288	ENRICO C. ABAD	Filipino	10,000	00.00%
95	0000000322	YOLANDA O. LOPEZ	Filipino	10,000	00.00%
96	0000000335	FELIX A. PEDRO III	Filipino	10,000	00.00%
97	0000000338	ELMER POSA JR.	Filipino	10,000	00.00%
98	0000000342	EFREN D. RAMIL	Filipino	10,000	00.00%
99	0000000352	IVY A. VALDEZ	Filipino	10,000	00.00%
100	0000000354	DANILO H. VIRAY	Filipino	10,000	00.00%

Stock Transfer Service Inc.  
PEPSI-COLA PRODUCTS PHILIPPINES, INC  
List of Top 100 Stockholders  
As of 03/31/2018

Rank	Sth. No.	Name	Citizenship	Holdings	Rank
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		Total Top 100 Shareholders :		3,692,450,362	99.96%
				=====	=====
		Total Outstanding Shares		3,693,772,279	
				=====	

**BENEFICIAL OWNER REPORT**

Company Code - PIP00000000 &amp; Company Name - PEPSI-COLA PRODUCTS PHILS.

Business Date: March 28, 2018

<b>BPNAME</b>	<b>HOLDINGS</b>
UPCC SECURITIES CORP.	9,685,200
A & A SECURITIES, INC.	201,000
ABACUS SECURITIES CORPORATION	11,743,835
PHILSTOCKS FINANCIAL INC	1,199,076
A. T. DE CASTRO SECURITIES CORP.	23,000
BA SECURITIES, INC.	30,000
AP SECURITIES INCORPORATED	345,400
ANSALDO, GODINEZ & CO., INC.	18,000
AB CAPITAL SECURITIES, INC.	1,164,400
SARANGANI SECURITIES, INC.	106,000
SB EQUITIES, INC.	964,800
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	10,000
ASIASEC EQUITIES, INC.	140,000
BELSON SECURITIES, INC.	21,600
BENJAMIN CO CA & CO., INC.	13,000
BPI SECURITIES CORPORATION	6,409,364
CAMPOS, LANUZA & COMPANY, INC.	267,700
SINCERE SECURITIES CORPORATION	255,000
BDO NOMURA SECURITIES INC	401,470
CITISECURITIES, INC.	1,180,600
TRITON SECURITIES CORP.	557,000
IGC SECURITIES INC.	50,000
CUALOPING SECURITIES CORPORATION	30,000
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	160,000
DAVID GO SECURITIES CORP.	302,000
DIVERSIFIED SECURITIES, INC.	52,000
E. CHUA CHIACO SECURITIES, INC.	1,164,000
EASTERN SECURITIES DEVELOPMENT CORPORATION	290,500
EQUITIWORLD SECURITIES, INC.	20,000
EVERGREEN STOCK BROKERAGE & SEC., INC.	4,173,800
FIRST ORIENT SECURITIES, INC.	60,000
FIRST INTEGRATED CAPITAL SECURITIES, INC.	30,000
F. YAP SECURITIES, INC.	175,489
AURORA SECURITIES, INC.	10,000
GLOBALINKS SECURITIES & STOCKS, INC.	7,500
JSG SECURITIES, INC.	50,000
GOLDSTAR SECURITIES, INC.	30,000
H. E. BENNETT SECURITIES, INC.	10,000
HK SECURITIES, INC.	1,000
I. ACKERMAN & CO., INC.	30,000
I. B. GIMENEZ SECURITIES, INC.	21,300
INVESTORS SECURITIES, INC,	96,000
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	114,000
VALUE QUEST SECURITIES CORPORATION	1,351,000
STRATEGIC EQUITIES CORP.	20,000
LITONJUA SECURITIES, INC.	20,000
LOPEZ, LOCSIN, LEDESMA & CO., INC.	1,000

BPNAME	HOLDINGS
LUCKY SECURITIES, INC.	185,700
LUYS SECURITIES COMPANY, INC.	40,000
MANDARIN SECURITIES CORPORATION	800,900
COL Financial Group, Inc.	12,719,709
DA MARKET SECURITIES, INC.	70,000
MERCANTILE SECURITIES CORP.	375,000
MERIDIAN SECURITIES, INC.	169,900
MDR SECURITIES, INC.	173,500
DEUTSCHE REGIS PARTNERS, INC.	432
MOUNT PEAK SECURITIES, INC.	1,500
NEW WORLD SECURITIES CO., INC.	135,000
NIEVES SECURITIES, INC.	3,000
OPTIMUM SECURITIES CORPORATION	703,400
RCBC SECURITIES, INC.	2,068,600
PAN ASIA SECURITIES CORP.	408,000
PAPA SECURITIES CORPORATION	577,708
MAYBANK ATR KIM ENG SECURITIES, INC.	25,642,745
PNB SECURITIES, INC.	314,800
PREMIUM SECURITIES, INC.	498,200
SALISBURY BKT SECURITIES CORPORATION	500
QUALITY INVESTMENTS & SECURITIES CORPORATION	330,000
R & L INVESTMENTS, INC.	40,000
R. COYIUTO SECURITIES, INC.	413,600
REGINA CAPITAL DEVELOPMENT CORPORATION	973,800
R. NUBLA SECURITIES, INC.	8,000
R. S. LIM & CO., INC.	1,000
RTG & COMPANY, INC.	67,000
S.J. ROXAS & CO., INC.	146,000
SECURITIES SPECIALISTS, INC.	27,000
SUMMIT SECURITIES, INC.	465,000
STANDARD SECURITIES CORPORATION	169,000
TANSENGCO & CO., INC.	450,100
TOWER SECURITIES, INC.	2,415,700
APEX PHILIPPINES EQUITIES CORPORATION	9,000
TRI-STATE SECURITIES, INC.	30,000
UCPB SECURITIES, INC.	805,700
UOB KAY HIAN SECURITIES (PHILS.), INC.	650,000
VENTURE SECURITIES, INC.	33,000
FIRST METRO SECURITIES BROKERAGE CORP.	4,511,064
WEALTH SECURITIES, INC.	1,779,300
WESTLINK GLOBAL EQUITIES, INC.	2,000
YAO & ZIALCITA, INC.	202,000
YU & COMPANY, INC.	295,000
BDO SECURITIES CORPORATION	96,912,300
PCCI SECURITIES BROKERS CORP.	118,000
EAGLE EQUITIES, INC.	20,000
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	105,100
SOLAR SECURITIES, INC.	136,000
G.D. TAN & COMPANY, INC.	526,000
DW CAPITAL INC.	7,600
PHILIPPINE EQUITY PARTNERS, INC.	341,033
UNICAPITAL SECURITIES INC.	1,976,900
SunSecurities, Inc.	420,000



<b>BPNAME</b>	<b>HOLDINGS</b>
COHERCO SECURITIES, INC.	1,000
KING'S POWER SECURITIES, INC.	1,000
TIMSON SECURITIES, INC.	30,000
STAR ALLIANCE SECURITIES CORP.	2,400,000
CHINA BANKING CORPORATION - TRUST GROUP	9,000
CITIBANK N.A.	159,223,853
DEUTSCHE BANK MANILA-CLIENTS A/C	194,542,854
GOVERNMENT SERVICE INSURANCE SYSTEM	49,587,900
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	637,263,160
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	8,575,000
RCBC TRUST & INVESTMENT DIVISION	9,869,600
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	432,700
STANDARD CHARTERED BANK	64,115,536
MBTC - TRUST BANKING GROUP	115,000
UNITED COCONUT PLANTERS BANK-TRUST BANKING	30,000
<b>TOTAL</b>	<b>1,328,477,428</b>

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report.

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